

**From:** [Andrea Barnes](#)  
**To:** [Link, Trent](#)  
**Subject:** RE: Cintas Agreement Follow up  
**Date:** Monday, August 16, 2021 4:00:00 PM

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Can you send back a signed agreement by both parties, please?

[Andrea Barnes](#)

Andrea Barnes, R.S.  
Director of Environmental Health  
Interim Health Commissioner  
Galion City Health Department  
Phone 419.468.1075 x 1265  
Fax 419.468.8618  
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**From:** Andrea Barnes  
**Sent:** Wednesday, August 11, 2021 1:53 PM  
**To:** 'Link, Trent' <LinkT@cintas.com>  
**Subject:** RE: Cintas Agreement Follow up

Trent,

I filled in the numbers below. Thank You.

[Andrea Barnes](#)

Andrea Barnes, R.S.  
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**From:** Link, Trent <[LinkT@cintas.com](mailto:LinkT@cintas.com)>  
**Sent:** Wednesday, August 11, 2021 11:10 AM  
**To:** Andrea Barnes <[andrea.barnes@galionhealth.org](mailto:andrea.barnes@galionhealth.org)>  
**Subject:** Re: Cintas Agreement Follow up

Yes, you sure can!

Please give me the number count for dispensers by color:

Soap count Blue: 2  
Sanitizer count Blue: 4  
Paper Towel count blue: 2  
toilet paper count blue: 1  
Air fresher count blue: 1

Soap count green: 2  
Sanitizer count green: 3  
Paper Towel count green: 2  
toilet paper count green: 1  
Air fresher count green: 1

Please count the bathrooms, kitchen and anything other spots you'd like them. Remember the dispensers are free.

Thanks,  
Trent

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**From:** Andrea Barnes <[andrea.barnes@galionhealth.org](mailto:andrea.barnes@galionhealth.org)>  
**Sent:** Wednesday, August 11, 2021 11:04:04 AM  
**To:** Link, Trent <[LinkT@cintas.com](mailto:LinkT@cintas.com)>  
**Subject:** RE: Cintas Agreement Follow up

EXTERNAL USE CAUTION

Trent,

Can we order two different colors for dispensers? WE like both the indigo blue and the lime green.

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**From:** Link, Trent <[LinkT@cintas.com](mailto:LinkT@cintas.com)>

**Sent:** Wednesday, August 11, 2021 10:00 AM

**To:** Andrea Barnes <[andrea.barnes@galionhealth.org](mailto:andrea.barnes@galionhealth.org)>

**Subject:** Cintas Agreement Follow up

Hi Andrea,

I wanted to highlight a few things we discussed:

- All your products are set to monthly billing/ service for this account
  - The prices for mats (4x6 logo:13.50 & 3x10: 14.50) are fixed monthly cost for each mat
  - The hygiene products listed below the mats (Galionagreement.pdf) are billed on an as needed bases. The driver will have an amount to drop you off each time (managing inventory) that will be on the invoice and will credit or add to reflect the amount you use
  - The first invoice will be the largest to fill dispensers
  - The truck service rep can add additional products and remove existing products when he is servicing your account. He will communicate with the point of contact each time he is there.
- Time to set up an account
  - It takes 2-3 weeks to order & install dispensers. The first service date can be as soon as the dispensers are installed
  - It takes 3-4 weeks for the logo mat to come in
  - I will bring mats out before your service free of charge and will give you a standard black/gray mat until logo comes in
  - If you'd like to have your logo mat and dispensers ready to go for September 1<sup>st</sup>, we will need signatures asap
- **I attached a logo I found online and think it might look better on gray?** If so, I'll make your runner gray as well
- I attached a Dispenser PDF as well – **What color would you like?**
- The agreement term is typically 60 months but was able to get you a 36 month term. This is good for 36 months as long as we are holding up our end of the deal. This includes customer service, no hidden cost. If we do not hold up our end of the deal we just ask that you give us a few weeks to get our stuff out of there.

Please let me know if you have any questions!

Thanks,

**TRENT LINK | SALES PROFESSIONAL**  
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